

FOGLAMP

in-country research for global investors

A customizable in-country research service for emerging markets investors focused on **investment-specific regulatory and market dynamics**.



Foglamp instantly provides clients with a global, front-line, country-based research team.

More than 800 active local experts in 100-plus countries.

Manage bespoke research services with flexible access; clients define the deliverables.

Proprietary real-time insights while avoiding the costs associated with traditional research services.

Services include brief email updates, short-form research, long-form analysis, and email and instant message conversations with experts.

Supporting leaders in business, finance, and government since 1999.

Services and Solutions

ExpertConnect: Email, instant message, and phone exchanges with on-the-ground subject matter experts.

Client-designed Custom Analytic Memos addressing deal-, company-, or sector-specific questions.

Standing Watchlists: Regular real-time updates on sectors and opportunities identified by the client.

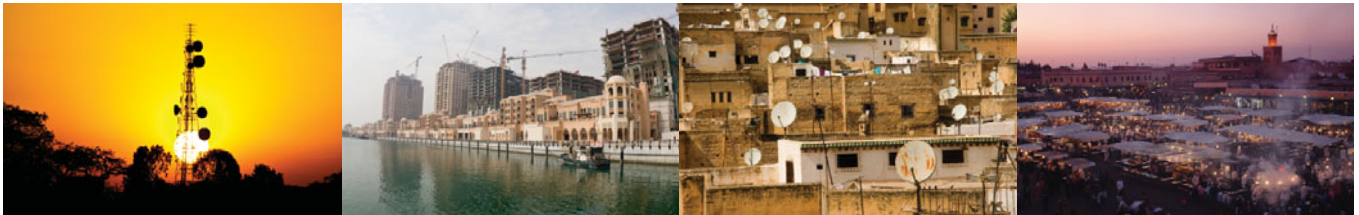
Country Scorecard Reports providing Foglamp's expert analysis of existing third-party data and macro-level indices.

Custom Research: In-person meetings, custom trips, and bespoke expert surveys all tailored to client needs.

Unlimited Client Concierge Service

Foglamp is a service of **Global Integrity**, an independent organization tracking corruption and governance issues.

Foglamp offers clients a **competitive advantage** through **on-the-ground insights** into investment-specific regulatory and market dynamics in **emerging and frontier markets**.



Ideal for regulated industries in emerging and frontier markets such as:

- *Energy and Infrastructure*
- *Healthcare*
- *Telecommunications*
- *Defense*
- *Natural resource extraction*

Regulatory and government policy dynamics play a dominant role in shaping investment outcomes and may represent 50% of total risk in emerging and frontier markets.

Existing data is poor for analyzing specific investment opportunities.

Data are at the macro level or summarize laws on the books, not the reality on the ground.

Foglamp provides a global network of more than 800 on-the-ground experts in 100-plus countries.

Our insight yields proprietary intelligence to identify unforeseen risks as well as undervalued opportunities.

Translating regulatory and market dynamics questions into insight you can use.

What are the regulatory-related risks of developing a refinery in Sierra Leone?

How do licensing requirements associated with distributing generic pharmaceuticals shape the drug industry in Brazil?

To what degree are bribes and political contributions required to gain approval for water and sewer plants in Vietnam?

How does the presence of a state-owned monopoly impact my private telecommunications investment in China?

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www.globalintegrity.org

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